

# WOULD YOU ASSOCIATE SOFTWARE WITH THIS PICTURE? WE DO.



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## WHY WE ASSOCIATE OUR SOFTWARE WITH AN OFF-ROADER.

**A modern, complex work environment needs a smart ERP-software.** With an adequate solution, you can fulfill your daily tasks faster and gain a better overview of your business processes. The goal is to design and navigate your company more efficiently.

**You might ask yourself: “What is the right solution for my business?”**

This is an important consideration since you have a lot of possibilities and there are many software suppliers on the market.

Why take a closer look at es2000? And what has an ERP-software got to do with an off-road vehicle?

You know your industry like nobody else. **Your ERP-software should live up to your very special standards as an installer – as well as to your industry’s very special demands.** Maybe

the common ready-to-use software covers your basic needs or provides standard functionality. But specific goals and requirements of your business are not considered at all, or can only be provided with great effort and high costs.

When you reach the **“road closed” sign** on the broad track of the average ERP-software, You can not get any further with your symbolic compact car – what you need now is a **vehicle that is customized for your industry’s terrain.**

**So do you want to take a detour or go straight ahead and accelerate fully in your everyday environment?**








# BE CONFIDENT: WE KNOW YOUR INDUSTRY-“TERRAIN”.

For you, using a generic software-solution is like getting stuck on a normal highway. **Get around, go “off-road”, be successful in your individual industry.**

To do that, you need a software that is prepared for the special “road“-conditions of your business, just like an off-road vehicle is prepared for off-road terrain.

**The solutions by es2000 are developed according to your individual needs and wishes.** Our developers do not only look at the surface but deeply engage in your industry’s surrounding and company’s nature.

**With our software, you get an off-road vehicle that meets the challenges of all the rough tracks of these special industries:**

-  **SECURITY SYSTEMS INTEGRATORS**
-  **ICT COMPANIES**
-  **BUILDING SYSTEMS INTEGRATORS**





## GET A GRIP ON EVERY TERRAIN.

es2000 focuses on industries with similar processes, e.g. companies with project-, service- and maintenance-business.

Even though we can compare procedures within an industry or between similar ones - many companies strive to live by their **individual processes and methods**.

However, there is the request for a standardized, basic software. This software should simultaneously have the **opportunity to be individualized and extended** with appropriate efforts and costs. The goal is to differentiate your company

from other suppliers of your industry and gain that competitive advantage.

**We know exactly what you want and need.** That's why we create solutions that fit your special road conditions - whatever obstacles you might meet.

Our software is that **off-road vehicle made for your industry's terrain**.

**To keep you on track no matter where your business is leading you to. Rev up in Your everyday environment.**



## THE IDEAL SOLUTION FOR EVERY CHALLENGE.

Even companies of the same industry can have different needs. In order to make our software **fitting to you, we make sure to get to know your individual goals, challenges and requirements.**

The configuration of your tailored software solution follows a mutual agreement.

With solutions by es2000 you get a software fitting your industry's terrain and company's way of driving. We show you the fastest and safest route.

**Six good reasons for the all-in-one solution "esoffice":**

1

### BEST PRACTICES OF YOUR INDUSTRY

Starting with the sales process, up to customer service and contracts, including billing.

2

### ESOFFICE DEVELOPS ACCORDING TO THE NEEDS OF YOUR INDUSTRY

We work together with professional associations to know the recent challenges of the industry.

3

### YOUR OPINION MATTERS

Help us develop the software with help of change-requests.

4

### FIELD TECHNICIAN SOLUTION

Work offline with "esmobile" and say good-bye to chaotic paperwork.

5

### ONLINE HELP DESK

Solve your clients problems the fast way with esweb.

6

### MODULAR SOFTWARE ARCHITECTURE

Extend your software with more than 100 ready-to-use modules.





## ARRIVE AT YOUR DESTINATION WITH THE RIGHT SOLUTION.

Get to know **some** USPs  
of our products:



**BEST PRACTICE CALCULATION  
FOR YOUR INDUSTRY**



**LEASE AND MAINTENANCE  
SYSTEM CALCULATION**



**EFFICIENT  
SERVICE MANAGEMENT**



**AVAILABLE AS  
CLIENT-/SERVER-/WEB-/MOBILE-SOLUTION**



**JUST IN TIME  
JOB CONTROLLING**



## FOLLOW THE PATHS WE PREPARED FOR YOU.

A successful journey begins with a single step. Today, es2000's software solutions are part of hundreds of ICT companies and Security Installers.

**Why, though, do your business colleagues rely on es2000?**

Take a look at a few user experiences:

**maier®**

**CHRISTOPH MAIER**  
(FOUNDER AND CEO AT  
MAIER SOLUTION GMBH & CO. KG)



„Digitalisation of our daily processes has always been a key factor for our competitive advantage. With es2000 it was possible to balance our yearly company growth of 10 – 20%.“

DEGEN  
FEUER  
RAUCH **JOMOS**

**FLAVIO DETTWILER**  
(HEAD OF DEPARTMENT CENTRAL  
SERVICES AND PART OF THE EXECUTIVE  
BOARD JOMOS BRANDSCHUTZ AG)



„Thanks to es2000 we are able to lower costs and significantly improve the quality of our performance and customer support.“



OVER  
**25**  
YEARS OF  
EXPERIENCE IN  
YOUR INDUSTRY

MORE THAN **70**  
EMPLOYEES



MORE THAN  
**7,000** USERS

## ES2000 - THE HOME OF YOUR SOFTWARE.

Since 1991, es2000 has developed and sold unique industry software solutions for Security Installers, ICT companies and facility managers.

Located in **Osnabrück**, the “city of peace”, the company has **more than 70 employees** who take care of more than **500 clients with over 7,000 users** in the German market, plus European and English-speaking countries worldwide. Over 30 % market share make es2000 by far the leading supplier in Your industry.

es2000 Errichter Software GmbH has a close connection to the industry and **constantly updates your software-solutions to recent developments and challenges of the market**. To put clients of es2000 ahead, we actively take part in **professional associations** like the German federal association of security technology, the German federal association of telecommunications and interkey (professional association of European security companies).

**All-in-One** for our clients: costumer care, marketing, development, support - everything made by us. We constantly give new employees the chance to learn about the industry through apprenticeships. This keeps the company young and dynamic. A cooperation with the Osnabrück University results in many new and innovative ideas for our company.

Successful for more than 25 years.  
Innovative software.  
Made for you.



**3.5 MILLION**  
LINES OF SOURCE CODE



COMPARED TO THE  
(TOTAL FLIGHT) SOFTWARE  
OF A BOEING 787 OF  
“ONLY” 1.4 MILLION

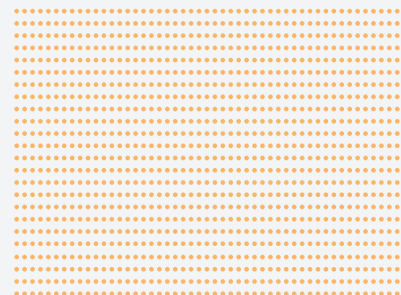
LOCATED IN

**Osnabrück**  
the “city of peace”



OVER **30% MARKET SHARE**  
IN GERMAN-SPEAKING  
AREA

MORE THAN **1,000**  
INSTALLATIONS



**CA. 400**



DAYS OF PROGRAMMING  
IN 2018 TO ENHANCE  
SOLUTIONS BY ES2000



MORE THAN  
**500**  
HAPPY CLIENTS

COOPERATION WITH VARIOUS **PROFESSIONAL ASSOCIATIONS**









